

#### **Greater Toronto Area Business Listings**

We at North American Business Investments are a team of business brokers that specialize in sales and acquisitions of business opportunities.

It would be our pleasure to help assist you with your business needs.

Below is a current inventory list of our businesses for sale.

Please keep in mind that all information provided by the seller is for information purposes only.

We recommend that all clients perform their own due diligence and seek the advice of professionals prior to purchasing a business. All figures are approximate in nature.

We are unable to disclose name and location of businesses without a signed Confidentiality and Buyer Representation agreement in place with Matt Matloob, Re/Max Real Estate Centre Inc., Brokerage.

Verification of funds are mandatory before any information can be released for any business opportunities.





### DIAGNOSTIC CLINIC \$10,000,000



Diagnostic Clinic in the GTA. State of the art technology, digitization of all imaging and reports. Includes X-Ray, Radiology, Ultrasound, Mammography, and Bone Mineral Density.

Revenue: \$3M - \$4M Cash Flow: \$250K - \$500K

\*\*\* Must show capacity of funds to purchase before any private information will be shared.\*\*\*
\*\*\* Must have signed NDA and Rep Agreements before any private information will be shared. \*\*\*





#### **MEDICAL CLINIC - \$1,500,000**



Comprehensive family medicine care and located in the GTA, this subspecialty clinic has both family doctors and a walk-in clinic, offering same day and no appointment-necessary immediate care for all small emergencies. On-site Rheumatologist, Neurologist, Nephrologist and Pediatrician available.

Revenue:	\$ 1,320,309
Salaries:	\$ 75,000
Rent & Utilities:	\$ 96,022

Approximate Discretionary Income: \$270,279

\*\*\*Price includes commercial unit\*\*\*





### MEDICAL EQUIPMENT COMPANY \$2,150,000

\*\*plus aprox. \$2M in inventory\*\*



Providing new and used medical equipment throughout Canada. This specialized equipment business is a leader in technology in the health care industry. Located in the GTA.

Revenue (2016):	\$5,834,112
Cost of Goods (2016):	\$3,208,366
Expenses (2016):	\$2,469,484
Gross Profit (2016):	\$2,625,746
Approximate Discretionary Income (2016):	\$609,520





### **MEDICAL AND PHYSIO CLINICS - \$999,900**



Business: Region/City Sales: Monthly Rent: Monthly Payroll: Physio Clinic Toronto \$ 860,000 \$ 6,000 \*TMI & hydro included \$ 43,940

Approximate Discretionary Income: \$340,000





### MEDICAL WALK-IN CLINIC - \$299,000



Established in 2004, this walk-in clinic is located in a prime Hamilton location. The clinic has seen over 146,000 patients since it's opening, many of them return patients. The clinic is fully staffed with physicians and could be a secondary source of income for an investor. Currently a walk-in clinic only, it could easily generate more income by adding a family practice as well.

\$851,212
\$585,618
\$65,400
\$58,810

Approximate Discretionary Income (2016): \$110,540





#### ALUMINUM MANUFACTURING BUSINESS \$2,800,000



Specializing in manufacturing, installation and maintenance of aluminum products for both institutional and commercial needs throughout Ontario for over 20 years.

Projects include schools, libraries, courthouses, healthcare facilities, long-term care and retirement homes, community centres and sports facilities.

Revenue (2017):	\$3,328,105
Cost of Goods (2017):	\$1,242,419
Expenses (2017):	\$872,628
Rent (2017):	\$120,000

Approximate Discretionary Income \$1,350,850





#### WIRE MANUFACTURING BUSINESS - \$1,100,000



Located in the GTA, this business is a local manufacturer of both standard and customized wire goods, with expertise in low carbon, stainless steel and galvanized wire.

Brining more than 50 years of experience in the metal fabrication business, client needs are translated into superior customized products. Excellent reputation based on integrity and quality of service, combined with exceptional customer support has enabled this business to become a trusted supplier of wire goods for industries across North America.

Revenue:	\$ 1,202,094
Cost of Goods Sold	\$ 731,304
Management & Salaries:	\$ 137,611
Rent:	\$ 87,925
Equipment Value:	\$ 807,680

Approximate Discretionary Income: \$322,670





### MACHINE MANUFACTURING BUSINESS \$999,900



Machine shop providing high quality services in machine-parts manufacturing, machinery repair and maintenance as well as precision tooling.

Services: Lathe work, machine design, on-site maintenance, milling, precision grinding, assembly, equipment repair, millwrighting, production, prototype and welding.

#### **2016:**

Revenue Cost of Goods Management Salaries Rent \$ 850,887 \$ 478,136 \$ 65,979 (owner's salary) \$ 57,820

Approximate Discretionary Income \$ 305,436





### **METALWORKS BUSINESS - \$799,900**



Premier supplier of metal railings for residential, retail and other commercial applications. Company manufactures a wide selection of railings, fittings and custom commercial finished metalwork in stainless steel, brass, copper, aluminum and mild steel.

Supplies to major retail chains, hospitality chains, specialized dealers and transportation facilities throughout North America.

Providing quality, finished metal work for over 35 years.

\$ 803,753
\$ 997,744
\$ 1,200,000
\$ 654,000
\$ 98,000
\$ 90,000
\$ 195,000

2017 Approximate Discretionary Income: \$270,000





### **METAL FABRICATION BUSINESS - \$699,900**



A full-service, high quality driven manufacturing facility providing specialized custom metal fabrication.

Conveniently located in the GTA, this business provides access to major shipping routes throughout Canada and the United States.

In-house design team is fully capable of taking client shop drawings and producing the parts required with rigorous inspection throughout the production process.

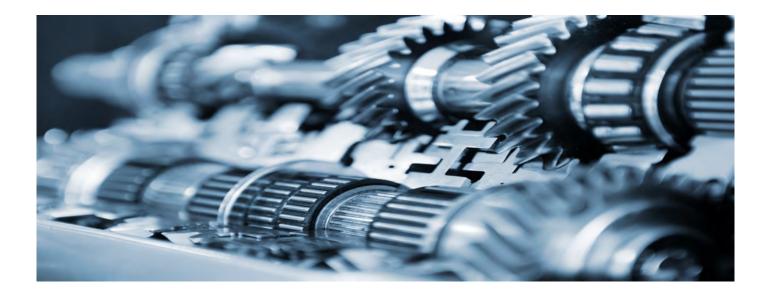
2015 Revenue:	\$ 647 <i>,</i> 138
2015 Approx. Discretionary Income:	\$ 275,826
2016 Revenue:	\$ 604,301
2016 Approx. Discretionary Income:	\$ 289,071
Revenue (Oct 2016-April2017):	\$ 298,301
Rent (2016):	\$ 34,079
Approx. Discretionary Income	
(Oct 2016-April 2017):	\$ 116,940
Equipment Value:	\$ 200,000

\*\*\*Spring/Summer busier months – higher revenue\*\*\*





# CUSTOM TOOL & DIE SHOP \$499,900



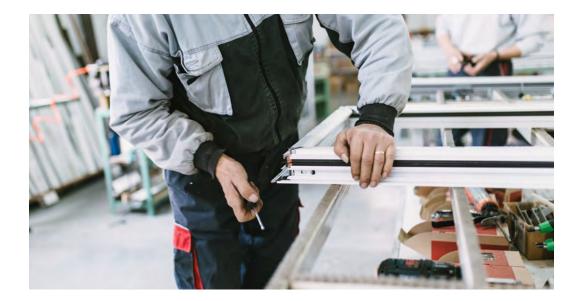
As an established leader in the industry, this company specializes in designing, manufacturing and tool proving of custom roll form tooling, as well as pre-notching dies, cut-off dies and various jigs and fixtures to go with the roll tooling, all to fit existing roll forming machines operated by various customers.

2016:	
Revenue:	\$495,823
Subcontractors:	\$145,712
Materials:	\$11 <mark>2,83</mark> 9
Rent & Utilities:	\$29,556
Discretionary Income:	\$147,737





# WINDOW AND DOOR MANUFACTURER \$449,000



Manufacturing high performance, energy efficient and cost effective windows and doors. Family owned business with a commitment to quality and craftsmanship. Product lines include vinyl and sliding windows, insulated steel and fiber glass entry doors and installation of double and triple glass units. Located in the GTA.

Revenue- 2016	\$753,933
Gross Profit - 2016	\$430,609
Cost of Goods Sold - 2016	\$323,324
Salaries and Benefits - 2016	\$157,499
Sub Contractors - 2016	\$75,698
Rent – 2016	<b>\$118,969</b>
Equipment Evaluation	\$500,000
Approx. Discretionary Income- 2016	\$101,691





### PLASTER AND MOULDING - \$1,200,000



Business:	Plaster and Moulding
Location:	GTA
2016 Revenues:	\$ 1,903,000
Rent:	\$ 36,280
Utilities:	\$ 12,160
Salary:	\$ 609,000
Sub contracting:	\$ 418,700
Cost of Goods:	16%

#### Approximate Discretionary Income: \$700,000





### HIGH END CAR WASH \$3,800,000



Mississauga based car wash and detailing center. Gentle hand washing and drying or car wash packages featuring the latest car wash equipment. Environmentally friendly soaps, waxes and detergents make this a green company. This location also offers scratch removal, pet hair removal, window tinting, headlight restoration, motorcycle washing, and interior steam cleaning packages.

# \*\*We will not share the name and location of this business without minimum verification of funds of \$2M\*\*

Revenue (2017):	\$927,977
Rent & Occupancy Costs (2017):	\$141,533
Utilities (2017):	\$36,012
Wages (2017):	\$488,927

Approximate Discretionary Income: \$290,293





#### **GTA PREMIUM CAR WASHES & CAR DEALERSHIP**



Business Type: Region/City: **Asking Price:** Annual Sales: Yearly Utilities: Discretionary Income: Land size: Details: Car Wash GTA, Ontario **\$2.2M with the property** \$136,000 \$36,000 \$62,000 half an acre Tunnel Wash and Detail Centre

\*Esso gas station opening next month that will increase sales.

Business Type: Region/City: **Asking Price:** Discretionary Income: Details: Car Wash GTA, Ontario **\$1.9M with property** \$120,000 10 Bays Coin-up Carwash





#### LED LIGHTING COMPANY - \$3,000,000



Region/City: Annual Sales: Established for: Projected Sales in 2015:	GTA \$ 1,200,000 5 years + \$ 3,500,000 <b>*of which 1.5M already contracted</b>
Discretionary Income:	\$ 350,000
Projected Net Income 2017:	\$ 400,000+

\*\*\*\*Pre-approved for Provincial Nominee Program for 10 Million Dollars\*\*\*\*





# LIMO SERVICE BUSINESS - \$2,000,000



Business: Region/City: Yearly Sales: Details: Limousine Service GTA - Toronto \$ 1,000,000 10 years +

Approximate Discretionary Income: \$400,000





#### **PUBLIC RELATIONS & CONSULTING COMPANY - \$1.7M**



Located in GTA, this public relations and marketing company provides assistance through media, technology, communications and management strategies.

Revenue (2016):	\$2,301,219
Cost of Services (2016):	\$1,075,150
Wages & Subcontract (2016):	\$731,658
Net Income (2016):	\$253,505

Approximate Discretionary Income (2016): \$490,426

\*OWNER WILLING TO SELL 49% OF COMPANY TO FORM PARTNERSHIP\*





# RARE HEAVY INDUSTRIAL PROPERTY FOR SALE \$2,700,000



Located ideally in the Golden Triangle - Kitchener/Waterloo region and 5 minutes from all major highways. Situated in an industrial park with railway access possible.

Acres:4.66 AC230 Ft Frontage X 1,266 Ft Deep propertyFlat, hard land with no swamp or water seepage 9000 Sq. Ft Total**Building:**7,000 sq. foot workshop with 5 ton crane installed2 story 2,000 sq foot office and lower floor lunch room

All amenities and washrooms on both floors including showers and handicap washroom.

Land is very flat and zoned in hard to find heavy industrial. Building is 70 feet from the road and front gate is 100 feet from the road. 400 amp electrical service and 2 inch water supply.





# GRILL RESTAURANT - \$1,800,000



**Business: Restaurant and Bar** Region/City: Greater Toronto Area Yearly Sales: \$ 3,000,000 Payroll: \$ 900,000 (30%) **Owner's Salary:** \$ 120,000 \*2 owners totalling 70 hours per week Food Cost: \$ 1,080,000 (36%) Yearly Rental/TMI: \$ 220,000 (7%) \$ 390,000 (13%) Utilities/ Misc.: \$410,000 Approx. Net Income:

Add Owner's Salary:

\$ 120,000

Approximate Discretionary Income: \$530,000





## **STEAK HOUSE & WINE BAR - \$1,300,000**



Business:	Steak House - 10 Years
Region/City:	West End GTA, Ontario
Gross Yearly Sales:	\$ 1,350,000
Payroll:	\$ 320,000
Monthly Rent:	\$ 135,000
Hydro/Gas/Miss Expense:	\$ 72,000

Approximate Discretionary Income: \$350,000 - \$400,000





### STEAK HOUSE & WINE BAR \$1,200,000



Specializing in a premium casual experience with delicious foods and fantastic selection of wines, this is a perfect setting for any occasion.

In business for 10+ years. Region: Mississauga

Gross Yearly Sales:	\$2,000,000
Payroll:	\$360,000
Rent:	\$11,500
Utilities:	\$40,360
Restaurant Supplies:	\$64,000

#### Approximate Discretionary Income: \$400,000





### **STEAK HOUSE AND WINE BAR - \$1,100,000**



An upscale dinning with an elegant setting, superb service and friendly atmosphere. Specializing in a premium casual experience with delicious foods and fantastic selection of wines this is a perfect setting for any occasion.

Business:	Steak House – 10 years +
Region/City:	Mississauga, Ontario
Gross Yearly Sales:	\$ 2,000,000
Payroll:	\$ 360,000
Rent:	\$ 11,500
Utilities:	\$ 40,360
<b>Restaurant Supplies:</b>	\$ 64,000

Approximate Discretionary Income: \$400,000





# **FRANCHISED PUB - \$1,100,000**



Business:
Region/City:
Gross Yearly Sales:
Monthly Rent:
Monthly Utilities:
Monthly Salaries:
Cost of food:

Franchised Pub GTA \$ 2,350,000 \$ 22,000 \*TMI Included \$ 5000 \$45,000 35%

Approximate Discretionary Income: \$275,000





### FRANCHISED CASUAL DINING - \$1,100,000



Business:	Casual Dining Franchise
Region/City:	GTA
Yearly Revenues:	\$ 2,600,000
Rent:	\$ 23,500
Salaries:	\$ 600,000
Management salary:	\$ 150,000
Cost of food:	31%

#### Approximate Discretionary Income:

\$ 364,000





### **CATERING BUSINESS - \$999,900**



<b>Business Location:</b>	Mississauga, Ontario
Sales:	\$ 970,000
Monthly Rent:	\$ 3,800 *including HST and TMI
Monthly Utilities:	\$ 1,000
Monthly Food Cost:	\$ 20,000
Monthly Payroll:	\$ 23,000

#### Approximate Discretionary Income: \$420,000





### **STEAK HOUSE AND WINE BAR - \$525,000**



Land mark restaurant with over 20+ years in operation, located in highly prestigious downtown west end location. Extensive fine wine collection. This business has won several awards!

Sales (2016):	\$999,440
Cost of Food (2016):	\$339,374
Rent (2016):	\$99,230
Salaries, Wages & Benefits:	\$254 <i>,</i> 908







### **FRENCH BISTRO - \$599,900**



Nice French décor with charming and lovely atmosphere makes this French Bistro a very popular place in Toronto. Tasty food and wine selections are one the many reasons for revisiting this magnificent Bistro.

Business:	Bistro
Region/City:	Greater Toronto Area
Yearly Sales:	\$ 1,000,000
Payroll:	\$ 270,000
	*includes owner's salary of \$110K (20-25 hours/week)
Food Cost/Liquor:	\$ 320,000
Yearly Rental	\$ 110,000
Utilities/ Misc.:	\$ 60,000

#### Approximate Discretionary Income: \$ 230,000 - \$ 250,000





### **BAR AND GRILL - \$499,900**



Neighbourhood sports bar in operation for 5 years. Bar is known for their infamous chicken wings and often considered the best wings in town. Seven draught taps and eight large HDTV screens with your favourite sports. Locals appreciate this hang-out, which offers daily specials, live entertainment and games from pool to darts. Lots of parking available.

Revenue (2016):	\$593 <i>,</i> 301
Cost of Goods (2016):	34%
Rent (2016):	\$49,392
Wages (2016):	\$103,588
Approximate Discretionary Income (2016):	\$176,026





#### **DESERT CAFE RESTAURANT - \$379,000**



Desert cafe and restaurant in Toronto open 7 days a week and serving breakfast, lunch and dinner. Fantastic family location which focuses on deserts as well as sandwiches, coffees and espresso. This cafe offers a patio space in the summer, live entertainment and has been recently renovated. The business also derives income from wholesaling some of it's products.

Approximate Discretionary Income (2016):	\$210,000
Wages (2016):	\$232,124
Rent (2016):	\$55,346
Cost of Goods (2016):	\$191,241
Revenue (2016):	\$641,274





# FRANCHISE – WILD WING \$299,000



Established in 1999 and located in West GTA, this franchise has become one of the fastest growing family-friendly sports restaurant franchises in Canada.

Revenue (2016)	\$ 418,545
Revenue (Jan 17 - Sept 17)	\$ 413,351
Cost of Food (Jan 17 - Sept 17)	\$ <b>130,386</b>
Rent (2017– including TMI + HST)	\$ 67,800
Wages (Jan 17 - Sept 17)	\$ 91,067
Projected Net Income (2017)	\$ 136,764
Approximate Discretionary Income (2017)	<b>\$ 167,764</b> (*including 1 full-time salary)
Projected Revenue (2018)	\$ 680,53 <b>3</b>





# EGGSMART FRANCHISE \$ 299,900



Popular breakfast and lunch franchise located in busy West GTA.

Cozy environment with a wide range of great food choices at affordable prices.

2016:

Revenue	\$429,871
Cost of Food	\$120,364
Royalties	\$27,890
Salaries & Wages	\$106,598 (including owner salary)
Rent	\$68,107
Discretionary Income	\$152,132





### **SPORTS BAR - \$199,900**



Revenues:	\$ 460,000
Cost of Goods:	\$ 160,000
Salaries:	\$ 62 <i>,</i> 000
Rent:	\$ 52 <i>,</i> 000

#### Approximate Discretionary Income: \$120,000





### CATERING AND LOCAL SHOP \$119,000



Established:	10 Years +
Location:	Mississauga
2015 Sales Approx.:	\$150,000
Monthly Rent:	\$3,200 including HST
Food Cost Approx :	30%
Monthly Payroll:	\$1500.00 not incl. owner salary

Approx. Discretionary Income: \$41,000

### **ART GALLERY**



Location: Asking Price: GTA \$599,000 + inventory

#### Discretionary Income: \$250,000+ \*take home





#### **HAIR SALON**



Location:
Asking Price:
Sales:
Rent:
Details:
Yearly Rental Expenses:

Downtown Toronto \$139,000 \$20,000 - \$25,000 \$4,800 \* plus HST, includes gas and hydro 10 chairs \$68,400

Discresionary Monthly Income: \$8,000 - \$10,000





# HAIR SALON \$99,000



Busy downtown salon has a loyal client base and takes walk-ins. Business offers colour, cuts and laser hair removal. The owner of the salon is a full-time stylist.

Revenue:	\$ <mark>292,000</mark>
Rent:	\$59,320
Wages:	\$56 <mark>,700</mark>
Seller Salary:	\$48,000
Approximate Discretionary Income:	\$85,000





#### FRANCHISED DESERT CAFE - \$1,350,000



Location:	
Asking Price:	
Yearly sales:	
Payroll	
Rent:	
Gas, Hydro & Insurance:	

Mississauga \$1,350,000 \$1,200,000 \$24,000/month \$13,000 \*TMI included \$3,000/month

Approximate Discresionary Income: \$350,000





### **FRANCHISE CHAINS**



Business: Region/City: Asking: Sales: Monthly Rent: Monthly Utilities: Monthly Tel/Ins:	Souvlaki GTA Toronto <b>\$299,000</b> \$540,000 \$4,900 \$2,000 \$500 \$500
Monthly Payroll:	\$8,000
Sales: Monthly Rent: Monthly Utilities: Monthly Tel/Ins:	\$540,000 \$4,900 \$2,000 \$500

**Approx. Discretionary Income:** 





|--|

**Discretionary Income:** 

\$60,000



Business:	Freshii
Business Location:	GTA
<b>Asking Price:</b>	<b>\$199,000</b>
Revenue (2016):	\$316,770
Monthly Rent (2016):	\$53,962
Cost of Food (2016):	\$101,777
Wages & Salaries (2016):	\$53,007

**Approx. Discretionary Income:** \$84,685





For more information, please contact one of our team members:

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